

These Terms and Conditions pertain to AVK Holding Southern Africa (Pty) Ltd that consists of the following companies/business units:

- AVK Valves Southern Africa (Pty) Ltd
- AVK Industrial (Pty) Ltd
- Premier Valves Mining (Pty) Ltd

Hereby referred to as "the organization" in this document

# **ACCEPTANCE:**

Except where specifically agreed to the contrary in writing by the organization, orders resulting from the organization written quotations and price lists are subject to the terms and conditions embodied herein. The organization do not accept any form of penalties in any form whatsoever.

### TESTS:

The goods will be tested in accordance with the specifications of the organization tender and/or the relevant standard specifications as stated therein.

#### AVAILABILITY:

Offers for equipment available ex-stock are subject to such stock remaining unsold at time of order placement.

# **DELIVERY DESTINATION:**

- Delivery periods quoted are based on the manufacturing position as at the time
- of quotation. Delivery periods is an estimate and is subject to review at time of order placement.
- Delivery periods quoted for all custom designed items or items subject to client drawing, QCP (Quality Control Plan) or Databook approval will only commence once final approval is received from the client in writing.
- Whilst every endeavor will be made to maintain such deliveries, no liability shall be accepted by the organization for delay due to causes beyond its control.
- The organization shall only accept liability for late delivery where the organization, liability for such late delivery is not excluded in terms of the foregoing and where The organization has specifically agreed in writing to the payment of a penalty or liquidated damages or damages for such late delivery, in which case The organization liability shall be limited to the amount so agreed by a duly authorised manager of the organization.
- All goods quoted are done ex-works JHB or CPT warehouse unless prior arrangements have been made.
- Outline areas will be quoted accordingly.
- Allow 24 hours for picking and packing of orders.
- All delivery periods as quoted, exclude December shutdowns, European Summer
- Holidays and Chinese New Year holidays where applicable.
- The organization will deliver, where provided for, to a destination named in its quotation at which point the organization's responsibility for the goods will be limited to the standard conditions of sales and deliveries.



#### **ESCALATION:**

Where the sum of the quotation validity period and delivery period is more than 90 (ninety) days, prices for goods or services quoted by the organization are subject to escalation in accordance with the relevant SEIFSA indices for material, labour and transport.

#### PACKING:

- Where the organization deems goods vulnerable to damage during transit, the organization reserves the right to pack such goods in suitable protective packaging or crates.
- Costs for packing will be quoted and agreed to beforehand and will be substantiated by a copy of relevant documentation from the packaging contractor.

### **PRICE BASIS:**

- Prices shall be referenced from the organization valid List Price or from the
- organization written quotations.
- Prices can increase due to insufficient information where more detailed information is need for accurate pricing.
- Prices, where applicable, are subject to fluctuation in the exchange rate and are for the purchasers account. (Indicate Exchange rate used on your quotation).
- We reserve the right to review our prices against partial orders.

#### **PAYMENT TERMS:**

- Payment terms are cash in advance or COD.
- Alternatively, credit terms can be applied for by completing a credit application form.
- Credit checks will be performed, and a credit limit will be granted, subject to the credit limit granted by Credit Guarantee Insurance Corporation of Africa Limited, as the credit insurer of the organization.
- Standard terms of payment for all goods and services received from the organization are payment within 30 (THIRTY) days of statement.
- Thereafter interest will be charged at <u>2.5%</u> per month on all overdue amounts. Where the organization has quoted delivery point as ex-works, delivery shall be deemed to have been completed when the goods are ready for collection, at which time, the Purchaser shall be advised, and an invoice will be generated.
- Payment for ex-works goods shall be due within the requisite period in accordance with the organization payment terms, starting from the date on valid order completion advice was issued to the Purchaser.
- Failure or delay by the Purchaser to effect collection of completed goods shall not relieve the Purchaser from the contractual obligation to remit payment within 30 days from statement date.
- The Purchaser undertakes to refund to The organization any extra costs incurred by The organization as a result of the Purchaser's instruction or lack of instructions and for the purpose of this paragraph extra cost shall mean any amount which The organization becomes liable to pay, whether in wages, for materials or otherwise howsoever in respect of the work which The organization would not have been liable to pay but for the Purchaser's action or default. In the event of dispute on the amount of the extra cost, the decision of a mutually agreed upon arbitrator, shall be final and binding.



### **DISCOUNT:**

- Trade discounts will be negotiated on a contract, tender or quotation basis.
- A 2.5% settlement discount can only be allowed if agreed upon in writing and approved by the Financial Manager and where full and final settlement is received within 30 (thirty) days from date of statement.
- The organization statement/invoice reflects the date by which payment must be received to qualify for discount, therefore late receipt or non-receipt of statements will not constitute acceptable reason for payment delays.
- Late payments which reflect arbitrary discount deductions will be received without prejudice to the organization, right to full and final payment.

# TITLE:

Ownership of all goods supplied by The organization will not pass to the purchaser or any other party until paid for in full and until such time, The organization shall be entitled to re-possess the goods whether affixed to immovable property or not. All such goods shall be deemed to be removable property and severable from immovable property.

### **QUOTATION VALIDITY:**

- Written quotations will be held valid for a maximum of 30 (thirty) days unless contradicted in writing by the organization.
- Prices are quoted by the organization in good faith based on the ruling costs of material, labour, transport and, if
  applicable, insurance, sureties and retention monies, as well as statutory government taxes, levies, duties and
  surcharges. Severely adverse changes and/or additions to any of these costs components which are
  contributory in the calculation of a price or prices quoted by the Company' will be for the purchasers account.

### **CANCELLATION:**

Order cancellation or variation will not be considered without the written consent of the organization and in the case of equipment being or having been manufactured specifically for an order (Item Claas B or C), the purchaser will be liable to pay a portion of the price per the stage of completion of the equipment ordered, plus a 10% cancellation fee.

### **RETURNS FOR CREDIT:**

Acceptance of goods returned will be entirely at the discretion of the organization and subject to below criteria: AVK Southern Africa categorize the product into three types:

- A Stocked Product.
- B Assembled from Stocked Components.
- C Made-To-Order / Engineered to Order.

#### A - Classed Product

Stocked Product may be returned within one year of purchase date for a 50% refund in the form of a credit to the account, providing the product has been stored correctly to maintain it in an 'as new', resaleable condition. Photographic evidence of the product condition will be required prior to any return's agreement. The product, according to our procedures, will be fully retested to ensure its suitability for resale. The cost of the packaging and transportation is the responsibility of the customer.



# **B & C Classed Product**

Products are made specifically to the customer's orders and can often be specialised or of very infrequent use, therefore, once accepted and production has commenced, orders cannot be cancelled and delivered items cannot be returned. In occasional circumstances, AVK may be able to assist in finding a suitable alternative market. Where this is possible, a refund of a percentage of the purchase price will be agreed based on the commercial value of the product in question at the time of resale and taking into account any work that may be involved in making it ready for sale (e.g. inspection and testing).

The return of any product assumes that the product is compliant with market specifications at the time of return rather than the time of purchase.

If the product requires any refurbishment, the cost of this will be deducted from the above percentage offered. If returned, the cost of the packaging and transportation is the responsibility of the customer.

### **GUARANTEE:**

The organization guarantees that the goods supplied will conform to specification and to any requirements specifically accepted by The organization in writing regarding each order but, except as aforesaid The organization gives no warranty, express or implied, of material workmanship or fitness of goods for any purpose whether such purpose be known to us or not. In the event of the goods proving to not be in accordance with the specifications or requirements aforesaid, or should defects under proper use, appear in the goods within a period of 12 (TWELVE) calendar months after the goods have been delivered, caused solely by faulty design, materials or workmanship, we shall, if requested to do so within a reasonable time, but not later than 18 (EIGHTEEN) calendar months from date of delivery repair such goods, or at our option replace goods or the defective parts thereof, free of charge by supplying other goods or replacement parts at the initial place of delivery which do comply with the specifications or requirements aforesaid and/or which are free of the defects complained of.

#### IT IS A CONDITON OF THIS GUARANTEE:

That any defective parts are returned to the organization at the Purchaser's expense and in respect of parts or components not of the organization manufacture, the organization guarantee shall be limited to the guarantee, if any, which we may have received from the suppler of such parts or components in respect thereof so that the organization liability in terms of such guarantee shall be no greater than the organization liability in terms of the organization own guarantee as set out in this clause;

The organization shall be given reasonable time and opportunity to comply with the terms of the guarantee before you call upon the organization to pay any sums in respect of liquidated damages;

and save as provided in this clause, the organization shall be under no liability, whether in contract, delict or otherwise in respect of defects in goods delivered, or for any injury, damage or loss resulting from defect or from any work done in connection therewith



# PATENTS:

The organization will indemnify the Purchaser against any claim of infringement of Letters Patent or Registered Design (published at the date of the Contract) by the use or sale of any article or material supplied by the organization to the Purchaser and against all costs and damages which the Purchaser may incur in any such action. Provided always that this indemnity shall apply to an infringement which is due to the organization having followed a design or instruction furnished or given by the Purchaser, or to the use of such articles or material in a manner or for a purpose or in a foreign country not specified by or disclosed to the organization, provided that this indemnity is conditional on the Purchaser giving the organization the earliest possible notice in writing of any claim being made or action threatened or brought against the Purchaser and on the Purchaser permitting the organization at the organization own expenses to conduct any litigation that may ensue and all negotiations for a settlement of the claim.

The Purchaser on their part warrant that any design or instruction furnished or given by the Purchaser shall not be such as to cause the organization to infringe any Lenders Patent, Registered Design or Trade Mark in the execution of the Purchaser's order. solely to the terms of its guarantee.

#### LEGAL CONSTRUCTION:

Contracts entered with the organization shall be interpreted and construed in accordance with the laws of the Republic of South Africa whose courts shall have jurisdiction in respect of any dispute whatsoever.

#### LEGAL JURISDICTION:

In terms of Section 45 of the Magistrates Court Act of 1944 the Purchaser consents to the jurisdiction of any Magistrates Court by Section 20 of the said Act, notwithstanding that any Claim against the Purchaser may exceed the jurisdiction of such Magistrates Court It is recorded that the organization is not bound hereby and shall be entitled to institute any proceedings against the Purchaser out of any other Court of competent